



TES

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The Sick
Children's
Trust

We're here, so families can be together

The Sick Children's Trust

case

The Sick Children's Trust is the charity that gives families with a seriously ill child in hospital a comfortable place to stay and a friendly ear to listen in one of its ten 'Homes from Home'.

Hospitals can be a lonely and scary place for anyone, but especially a child. Providing families with somewhere to stay together just minutes from the hospital means that they can be by their sick child's side and have one less thing to worry about.

totalenterprisesolutions.co.uk

Enquiries: 0345 257 1173

Support: 0345 257 8241

The challenge

The Sick Children's Trust had been seeking a new finance solution after its previous system offered limited capabilities, including manual input of data for budgets or forecasts, as there was no import function available. This meant the process was time consuming and was also open to human error, meaning extra time also had to be spent proofreading and double-checking the data.

Other problems with the previous system included no import function for income journals, and an inability to customise management account reports or annual accounts. The charity was therefore seeking a more user-friendly option to speed up processes and improve efficiencies.

After speaking with other charities and searching for other suppliers, The Sick Children's Trust decided a Microsoft Dynamics 365 Business Central offering from TES was the ideal route to take, backed up with TES' depth of knowledge and experience in the charity sector.

TES has made our lives much easier with the TES Accelerator function. We now have much more flexibility in terms of analysing our data, and the time savings have been incredibly beneficial.

The processes are much more straightforward, and we now can proceed with the confidence that our accounts production is far less open to human error.

Ayelet Fisher

Head of Finance, The Sick Children's Trust

The solution

To improve processes, it was decided that The Sick Children's Trust would benefit highly from the TES Accelerator solution. With the charity being an avid user of Microsoft Excel, another Microsoft solution was deemed to be suitable for integration purposes, while benefitting from the security of the world's most trusted Cloud.

The capabilities of the TES Charity Accelerator meant that The Sick Children's Trust could make a quick journey into digital transformation, resolving immediate requirements but then allowing for further expansion in the future.

Specifically built with charities in mind, the TES Charity Accelerator provides a low-cost option with an accelerated delivery timeline, leaving the door open for further TES Add-on Apps to be brought into the fold.





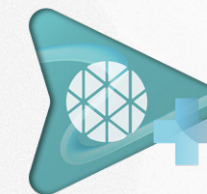
The result

With consistent guidance and assistance from Team TES, The Sick Children's Trust was given all the knowledge needed to make the best use of the TES Accelerator solution.

Following the go-live process, producing management accounts has become a much smoother process for the charity, with import functionalities giving the charity confidence in the reports they produce. Other time-saving benefits include centralised data across silos and teams, and removing the need for manual intervention, which ensures data integrity and consistency.

With significant time saved thanks to the functionalities offered by the TES Accelerator, The Sick Children's Trust has been able to focus its energy elsewhere, helping provide support for families across the country. This includes concentrating on its 40th anniversary fundraiser, which takes place this year with a wide range of celebrations and events marking it.

With plans to further expand their capabilities in the future, The Sick Children's Trust will continue to travel on its digital transformation journey with TES.



Charity & NFP Finance Accelerator

The TES Business Central Charity and NFP Finance Accelerator is a low cost, no code finance replacement with an accelerated delivery timeline, allowing your charity and NFP to land with a solution initially to service immediate requirements and provide the opportunity to expand in the future.

Get the lowdown on Business Central at:
totalenterprisesolutions.co.uk/solutions/microsoft-dynamics-365-business-central/

TES will get you there.

Imagine how good you would be at something if you'd done it every day for over 15 years!

TES has developed an extensive understanding of the pains commonly associated with the processes and systems adopted by charity and NFP organisations. Long-standing deployment within the sector gives TES a leading edge as a UK Microsoft partner.

The passion for helping means TES is always on the lookout for ways to improve its own processes so that sector-specific needs can be fulfilled. To quantify this desire for continuous improvement, TES undertakes regular CSAT (Customer Satisfaction) and NPS (Net Promoter Score) surveys.



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